



# 1GS CORPORATION | Capability Statement

## Executive Summary

1GS Corporation is a woman- and minority-owned small business with 30+ years of enterprise-scale transformation experience. We close the execution gap in government IT by delivering business architecture, SaaS/ERP integration, financial modernization, and SDLC-aligned services. From discovery through sustainment, we provide strategic alignment, audit-ready outcomes, and measurable mission impact.

## Core Competencies

**Agile Lifecycle Services** – Discovery, requirements, solution design, testing, deployment, sustainment

**Product & Program Management** – PPBE-aligned planning, roadmaps, and delivery support

**Technology Integration** – SaaS/ERP implementation (Oracle, SAP, PeopleSoft, Momentum, Dynamics)

**Stakeholder Engagement** – Strategic alignment across technical, functional, and mission areas

**Data & AI Enablement** – Governance, no-code automation, dashboards, and traceability

## Differentiators

**Dual-lens expertise:** translating between business and IT from ideation to deployment

**30+ years of cross-sector delivery** (logistics, healthcare, retail, utilities, e-commerce, technology)

**Fortune 100-level rigor** with small business agility and rapid mobilization

**End-to-end lifecycle support** with compliance, audit, and sustainment focus

**Proven track record** in financial systems, logistics, and mission-critical SaaS implementations

## Past Performance Highlights

**Walmart.com** – \$180M SAP O2C global eCommerce platform (order management, finance, supply chain)

**UPS** – Defined and implemented global financial/operational controls; enabled \$500M Trade Direct product and \$17M annual cost savings

**McKesson** – Automated \$250M/month promotional billing; reduced cycle time from 3 weeks to 3 days (85% efficiency gain)

**PG&E** – SAP-integrated digital tools reducing service calls by 20% and increasing online engagement by 10%

**Autodesk** – \$30M global marketing transformation; optimized performance management and strategic spend

**Aptitude Software** – Implemented SaaS revenue management platforms for multi-industry clients (\$15M–\$60M project scope)

## Company Information

**UEI:** NN2TPJUIWVG3

**CAGE Code:** 8WKS8

**Certifications:** WOSB, MBE

**NAICS Codes:** 541512 (Primary), 541511, 541618

**PSC Codes:** DA01, DF01, R408

**Work Area:** Nationwide (U.S.) | Available Globally

## Leadership Contacts

**Gianna Gardette**, President & CEO

Gianna.Gardette@1gsusa.com | (415) 533-6005

**Amy Vogelsang**, Vice President & COO

Amy.Vogelsang@1gsusa.com | (510) 913-6170